

# Corporate advisory

## Helping your business navigate deals and growth

At Nexia Australia, our specialist corporate advisory team exists to help businesses navigate deals and growth. Working closely with our internal Taxation Consulting team to offer a holistic service - we put your interests first and offer advice that is discreet, independent and tailored to your business objectives.

An organisation will encounter significant events throughout its life cycle, and we can help you find the right solutions for challenges – ranging from the most complex issues to routine compliance matters. Nexia Australia can offer guidance regardless of whether you are looking to -

- Undertake a transaction (buy/sell/raise/buyback);
- Set up or unwind a structure or scheme (establish/dissolve);
- Change something in your group structure or business (restructure/change); or
- Just getting on with business as usual (hold/maintain).

We find that most transactions involve input from a range of specialist skill sets. Along with our internal teams, we will also work closely with you and other specialist service providers (legal, technology) as an integrated team that's independent and conflict-free to bring the right blend of commercial and technical expertise to each challenge faced by our clients in the mid-market.

Unlock your business' true potential with our experienced corporate advisors who will help your business navigate deals and growth.

### Services and advice

#### Buy / establish / raise

- Acquisition due diligence (financial and tax), purchase price allocation, and pushdown of allocable cost amount
- Delivering value through structuring advice, tax consolidation, and deconsolidation
- Acquisition advice (strategic planning, target identification, vendor negotiation, indicative valuation, financial modelling, project management through to completion)
- Employee share schemes or option plans (set up and ongoing valuation)
- Capital raisings (including IPOs) – Reporting on Financial Forecasts and Investigating Accountants' Reports (IARs)

#### Sell / dissolve / buyback

- Vendor due diligence (financial and tax) and financial readiness (including accounting and tax "clean up" for sale)
- Group restructuring and tax
- Capital Gains Tax (CGT) advice
- Disposal advice (buyer identification, buyer negotiation, indicative valuation, financial modelling, project management through to completion)
- Independent Expert's Reports (IERs) for takeovers and schemes of arrangement

#### Restructure / change

- Tax effective structuring and reorganisation (including CGT and stamp duty implications)
- Roll-over and taxation relief
- Valuation of intellectual property (trademarks, patents, software/technology assets containing copyright) and other identifiable intangible assets (customer contracts and relationships, licence agreements, non-compete arrangements) for transfer or other purposes
- Financial modelling

#### Hold / maintain

- Corporate and commercial tax planning (domestic and international or cross border)
- Optimal business financing and capital structure assessment, including thin capitalisation considerations (tax and valuation)
- Corporate tax compliance (tax agent or tax return lodgement)
- Management of corporate tax disputes and litigation with the ATO
- Portfolio company valuations for unit pricing and financial reporting purposes
- Other financial reporting valuation assessments (for going concern and impairment testing purposes), including the valuation of hybrid and derivative securities and building and reviewing impairment models

#### Jacqueline Butler, CFO, Avira Energy Ltd

"We have had the pleasure of working with the Nexia Corporate Advisory team on a number of transactions and each time their expertise and resilience under pressure has allowed us to successfully complete the transaction in tight timeframes."

### Who we are

At Nexia Australia, we are your dedicated personal and business partner. We're a leading accounting and advisory firm with decades of experience providing tailored solutions to clients across a range of sectors.

Our approach involves asking the right questions, actively listening, and conducting a thorough analysis to realise new opportunities and implement the right strategic plans and objectives for your business.

Leveraging a global network of more than 600 offices spanning over 120 countries, we possess the capabilities and in-depth knowledge to offer the insight, advice and support you need to navigate deals and achieve growth.

## Contact us

Contact your local Nexia Advisor to discuss how we can help you and your business.



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